**BUGET DE VENITURI SI CHELTUIELI**
**Anul 2016**

mii ron

| DENUMIRE CONT/RON | ian_16 | feb_16 | mar_16 | apr_16 | mai_16 | iun_16 | iul_16 | aug_16 | sep_16 | oct_16 | nov_16 | dec_16 | 12 luni 2016 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **VENITURI DIN EXPLOATARE d.c.** | **70,047** | **65,957** | **78,655** | **82,635** | **86,545** | **93,744** | **93,651** | **96,458** | **99,349** | **102,327** | **105,394** | **101,182** | **1,075,945** |
| -Venituri din vanzari produse finite | 54,779 | 51,576 | 61,519 | 64,635 | 67,697 | 73,333 | 73,261 | 75,458 | 77,722 | 80,054 | 82,455 | 79,157 | 841,647 |
| -Venituri din vanzare produse reziduale | 1,183 | 1,114 | 1,330 | 1,397 | 1,464 | 1,586 | 1,585 | 1,632 | 1,681 | 1,732 | 1,784 | 1,713 | 18,201 |
| -Venituri din redevente,locatii gestiune,chirii | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 72 |
| -Venituri din vanzarea marfurilor | 13,992 | 13,174 | 15,714 | 16,510 | 17,292 | 18,731 | 18,713 | 19,274 | 19,852 | 20,448 | 21,061 | 20,219 | 214,980 |
| **Cifra de afaceri** | **69,960** | **65,870** | **78,568** | **82,548** | **86,458** | **93,657** | **93,564** | **96,371** | **99,262** | **102,240** | **105,307** | **101,095** | **1,074,900** |
| - Alte venituri din exploatare | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 87 | 1,045 |
| **VENITURI FINANCIARE, d.c.:** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **2** | **24** |
| - Venituri din dobazi | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 24 |
| **VENITURI TOTALE** | **70,049** | **65,959** | **78,657** | **82,637** | **86,547** | **93,746** | **93,653** | **96,460** | **99,351** | **102,329** | **105,396** | **101,184** | **1,075,969** |
| | | | | | | | | | | | | | |
| **CHELTUIELI DIN EXPLOATARE** | **66,296** | **62,478** | **74,220** | **77,662** | **81,327** | **87,937** | **87,853** | **90,786** | **93,308** | **96,126** | **98,771** | **95,133** | **1,011,898** |
| -materii prime | 44,965 | 42,289 | 50,493 | 52,815 | 55,317 | 59,923 | 59,866 | 61,809 | 63,619 | 65,780 | 67,749 | 65,043 | 689,667 |
| -combustibili | *49* | *46* | *55* | *57* | *60* | *65* | *65* | *69* | *69* | *69* | *69* | *69* | *744* |
| -ambalaje | *268* | *252* | *301* | *316* | *331* | *359* | *359* | *383* | *383* | *383* | *383* | *383* | *4,104* |
| -piese de schimb | *86* | *81* | *96* | *101* | *106* | *115* | *115* | *123* | *123* | *123* | *123* | *123* | *1,313* |
| -alte materiale consumabile | *71* | *66* | *79* | *83* | *87* | *94* | *94* | *101* | *101* | *101* | *101* | *101* | *1,079* |
| -obiecte de inventar | 38 | 35 | 42 | 44 | 46 | 50 | 50 | 54 | 54 | 54 | 54 | 54 | 576 |
| -cheltuieli energie si apa | 540 | 508 | 606 | 637 | 667 | 722 | 722 | 771 | 771 | 771 | 771 | 771 | 8,258 |
| -cheltuieli cu marfurile | 13,712 | 12,911 | 15,399 | 16,179 | 16,946 | 18,357 | 18,339 | 18,889 | 19,455 | 20,039 | 20,640 | 19,815 | 210,680 |
| -intretinere si reparatii | 7 | 6 | 7 | 8 | 8 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 101 |
| -ch.cu redev.,loc.de gest. | 681 | 641 | 765 | 804 | 842 | 912 | 911 | 974 | 974 | 974 | 974 | 974 | 10,423 |
| -prime de asig. | 484 | 456 | 544 | 571 | 598 | 648 | 648 | 692 | 692 | 692 | 692 | 692 | 7,411 |
| -ch. de protocol si publicitate | 14 | 13 | 16 | 17 | 17 | 19 | 19 | 20 | 20 | 20 | 20 | 20 | 216 |
| -ch de transport | 1,329 | 1,252 | 1,493 | 1,568 | 1,643 | 1,779 | 1,778 | 1,831 | 1,886 | 1,943 | 2,001 | 1,921 | 20,423 |
| -ch de deplasare | 28 | 26 | 31 | 33 | 34 | 37 | 37 | 40 | 40 | 40 | 40 | 40 | 423 |
| -ch. postale | 28 | 26 | 31 | 33 | 34 | 37 | 37 | 40 | 40 | 40 | 40 | 40 | 423 |
| -comisioane bancare+leasing+factoring | 389 | 388 | 386 | 397 | 408 | 407 | 405 | 404 | 402 | 400 | 399 | 397 | 4,781 |
| -alte servicii exec.de terti | 420 | 395 | 471 | 495 | 519 | 562 | 561 | 578 | 596 | 613 | 632 | 607 | 6,449 |
| -alte impozite si taxe | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 768 |
| - salarii | 1,311 | 1,234 | 1,472 | 1,546 | 1,620 | 1,754 | 1,753 | 1,873 | 1,873 | 1,873 | 1,873 | 1,873 | 20,055 |
| -asigurari si protectie sociala | 334 | 314 | 375 | 394 | 413 | 447 | 447 | 477 | 477 | 477 | 477 | 477 | 5,109 |
| -materiale nestocate (tichete de masa) | 98 | 93 | 110 | 116 | 122 | 132 | 132 | 141 | 141 | 141 | 141 | 141 | 1,506 |
| -amortizare | 1,382 | 1,382 | 1,382 | 1,382 | 1,445 | 1,445 | 1,445 | 1,445 | 1,520 | 1,520 | 1,520 | 1,520 | 17,388 |
| **CHELTUIELI FINANCIARE** | **1,955** | **1,918** | **1,881** | **1,787** | **1,750** | **1,713** | **1,699** | **1,685** | **1,673** | **1,661** | **1,650** | **1,638** | **21,011** |
| -dobanzi | 1,955 | 1,918 | 1,881 | 1,787 | 1,750 | 1,713 | 1,699 | 1,685 | 1,673 | 1,661 | 1,650 | 1,638 | 21,011 |
| **CHELTUIELI TOTALE** | **68,251** | **64,397** | **76,102** | **79,449** | **83,077** | **89,650** | **89,552** | **92,471** | **94,982** | **97,787** | **100,420** | **96,771** | **1,032,909** |
| **PROFIT/PIERDERE LUNARA** | **1,798** | **1,563** | **2,556** | **3,188** | **3,470** | **4,096** | **4,101** | **3,989** | **4,370** | **4,542** | **4,976** | **4,413** | **43,060** |
| **Rata Profit Brut / Cifra de afaceri** | **2.57%** | **2.37%** | **3.25%** | **3.86%** | **4.01%** | **4.37%** | **4.38%** | **4.14%** | **4.40%** | **4.44%** | **4.72%** | **4.37%** | **4.01%** |
| **Impozit pe profit** | **288** | **250** | **409** | **510** | **555** | **655** | **656** | **638** | **699** | **727** | **796** | **706** | **6,890** |
| Profit net | 1,510 | 1,313 | 2,147 | 2,678 | 2,915 | 3,440 | 3,445 | 3,351 | 3,670 | 3,815 | 4,180 | 3,707 | 36,171 |
| EBITDA | 5,133 | 4,861 | 5,817 | 6,356 | 6,663 | 7,252 | 7,243 | 7,117 | 7,561 | 7,721 | 8,143 | 7,569 | 81,435 |
| EBITDA % | 7.34% | 7.38% | 7.40% | 7.70% | 7.71% | 7.74% | 7.74% | 7.38% | 7.62% | 7.55% | 7.73% | 7.49% | 7.58% |
| Rata profit net / Cifra de afaceri | 2.16% | 1.99% | 2.73% | 3.24% | 3.37% | 3.67% | 3.68% | 3.48% | 3.70% | 3.73% | 3.97% | 3.67% | 3.37% |