

Ref: materiale de sedinta AGOA 22/23.05.2017

Subscrisa ROMCAB SA , cu sediul în Targu Mures, Str. Voinicenilor, nr. 35, jud. Mures, reprezentată de Zoltan Prosszer, Administrator Special, prin prezenta propunem spre analiza in cadrul sedintei AGOA din 22/23.05.2017 a urmatoarelor informatii/documente, conform ordinii de zi anuntate deja prin convocator:

**1. Plan de afaceri, buget de venituri si cheltuieli pentru 2017.**

In conditiile legii speciale 85/2014 in care activeaza in prezent compania noastra, am pregatit atasat buget de venituri si cheltuieli pentru perioada imediata aprobarii planului de reorganizare reorganizare, dupa ce perioada de observatie este finalizata.

Momentul inceperii planului de reorganizare va fi determinat strict de modul si ritmul in care pasii obligatorii in procedura insolventei sunt trecuti si nu il putem estima noi, dar tendinta si directia afacerii sunt clar continute in documentele atasate.

**2. Selectarea unui auditor financiar pentru exercitiul financiar aferent anului 2017.**

Prin prezenta propunem acordarea unui nou mandat firmei SC EVALEX S.A, cu sediul in Targu Mures, str. Aurel Filimon, nr.4, jud Mures.

Zoltan Prosszer, Administrator Special

Tg Mures, 20.05.2017

PROFIT & LOSS ACCOUNT



(RON)

CATEGORY	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22		
<b>OPERATING INCOME</b>	<b>25,957,853</b>	<b>49,304,888</b>	<b>58,048,581</b>	<b>76,314,203</b>	<b>78,236,900</b>	<b>81,899,180</b>	<b>81,899,180</b>	<b>86,248,137</b>	<b>86,248,137</b>	<b>78,763,352</b>	<b>76,474,427</b>	<b>77,824,893</b>	<b>86,101,646</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>89,297,869</b>	<b>94,588,980</b>	<b>94,588,980</b>	<b>92,052,851</b>	
Gross Sales-finished products	25,425,000	48,375,000	56,970,000	74,925,000	76,815,000	80,415,000	80,415,000	84,690,000	84,690,000	77,332,500	75,082,500	76,410,000	84,546,000	89,496,000	89,496,000	89,496,000	89,496,000	89,496,000	89,496,000	86,704,875	92,889,000	92,889,000	90,396,000	
Domestic	6,525,000	8,235,000	13,815,000	19,215,000	19,665,000	19,665,000	19,665,000	21,240,000	21,240,000	17,865,000	16,740,000	16,740,000	18,292,500	22,252,500	22,252,500	22,252,500	22,252,500	22,252,500	22,252,500	19,084,750	23,208,750	23,208,750	22,252,500	
Export	18,900,000	40,140,000	43,155,000	55,710,000	57,150,000	60,750,000	60,750,000	63,450,000	63,450,000	59,467,500	58,342,500	59,670,000	66,253,500	67,243,500	67,243,500	67,243,500	67,243,500	67,243,500	67,243,500	67,638,125	69,680,250	69,680,250	68,143,500	
- Incomes from sales of residual products	439,853	836,888	985,581	1,296,203	1,328,900	1,391,180	1,391,180	1,465,137	1,465,137	1,337,852	1,298,927	1,321,893	1,462,646	1,548,281	1,548,281	1,548,281	1,548,281	1,548,281	1,548,281	1,499,994	1,606,980	1,606,980	1,563,851	
- Incomes from royalties, management locatof	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	
- Income from sales of merchandise																								
<b>TURNOVER</b>	<b>25,870,853</b>	<b>49,217,888</b>	<b>57,961,981</b>	<b>76,227,203</b>	<b>78,149,900</b>	<b>81,812,180</b>	<b>81,812,180</b>	<b>86,161,137</b>	<b>86,161,137</b>	<b>78,676,352</b>	<b>76,387,427</b>	<b>77,737,893</b>	<b>86,014,646</b>	<b>91,050,281</b>	<b>91,050,281</b>	<b>91,050,281</b>	<b>91,050,281</b>	<b>91,050,281</b>	<b>91,050,281</b>	<b>89,210,869</b>	<b>94,501,980</b>	<b>94,501,980</b>	<b>91,965,851</b>	
- Other operating income	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	87,000	
<b>FINANCIAL INCOME</b>																								
- Interest income																								
<b>TOTAL INCOMES</b>	<b>25,957,853</b>	<b>49,304,888</b>	<b>58,048,581</b>	<b>76,314,203</b>	<b>78,236,900</b>	<b>81,899,180</b>	<b>81,899,180</b>	<b>86,248,137</b>	<b>86,248,137</b>	<b>78,763,352</b>	<b>76,474,427</b>	<b>77,824,893</b>	<b>86,101,646</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>91,137,281</b>	<b>89,297,869</b>	<b>94,588,980</b>	<b>94,588,980</b>	<b>92,052,851</b>	
<b>OPERATING EXPENSES</b>	<b>24,591,728</b>	<b>44,356,226</b>	<b>51,658,909</b>	<b>69,632,633</b>	<b>71,953,671</b>	<b>76,439,691</b>	<b>75,748,680</b>	<b>80,128,886</b>	<b>80,128,887</b>	<b>74,262,090</b>	<b>71,545,998</b>	<b>71,690,228</b>	<b>79,457,538</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>82,286,590</b>	<b>87,099,082</b>	<b>87,099,082</b>	<b>84,900,885</b>	
- Raw materials	21,662,749	38,784,360	45,097,256	61,003,311	63,106,899	67,178,141	66,487,135	70,375,038	70,375,038	65,355,517	62,888,531	62,889,888	69,720,270	73,648,618	73,648,618	73,648,618	73,648,618	73,648,618	73,648,618	72,300,708	76,401,048	76,401,048	74,489,940	
- Fuel	20,697	39,374	46,369	60,982	62,520	65,450	65,450	68,929	68,929	62,941	61,110	62,190	68,812	72,840	72,840	72,840	72,840	72,840	72,840	70,565	75,602	75,602	73,573	
- Packing materials	119,406	226,802	267,023	351,045	359,890	376,736	376,736	396,741	396,741	362,311	351,782	357,995	396,068	419,231	419,231	419,231	419,231	419,231	419,231	406,170	435,109	435,109	423,443	
- Spare parts	38,806	73,827	86,942	114,341	117,225	122,718	122,718	129,242	129,242	118,015	114,581	116,607	129,022	136,575	136,575	136,575	136,575	136,575	136,575	132,316	141,753	141,753	137,949	
- Other consumable materials	31,045	59,061	69,554	91,473	93,780	98,175	98,175	103,393	103,393	94,412	91,665	93,285	103,218	109,260	109,260	109,260	109,260	109,260	109,260	105,853	113,402	113,402	110,380	
- Inventory items	15,523	29,531	34,777	45,736	46,890	49,087	49,087	46,643	46,643	51,697	47,206	45,832	54,630	54,630	54,630	54,630	54,630	54,630	54,630	52,927	56,701	56,701	56,180	
- Utilities	206,567	393,743	463,893	609,818	625,199	654,497	654,497	689,289	689,289	629,411	611,099	621,903	688,117	728,402	728,402	728,402	728,402	728,402	728,402	728,402	705,687	756,016	756,016	735,727
- Merchandise expenses																								
- Maintenance and repairs	2,587	4,922	5,796	7,623	7,815	8,181	8,181	8,616	8,616	7,868	7,639	7,774	8,601	9,105	9,105	9,105	9,105	9,105	9,105	8,821	9,450	9,450	9,197	
- Royalties, rents	258,709	492,179	579,616	762,272	781,499	818,122	818,122	861,611	861,611	786,764	763,874	777,379	860,146	910,503	910,503	910,503	910,503	910,503	910,503	882,109	945,020	945,020	919,659	
- Insurance premiums	38,806	73,827	86,942	114,341	117,225	122,718	122,718	129,242	129,242	118,015	114,581	116,607	129,022	136,575	136,575	136,575	136,575	136,575	136,575	132,316	141,753	141,753	137,949	
- Protocol expenses	5,174	9,844	11,592	15,245	15,630	16,362	16,362	17,232	17,232	15,735	15,277	15,548	17,203	18,210	18,210	18,210	18,210	18,210	18,210	17,642	18,800	18,800	18,393	
- Transport expenses	439,804	836,704	985,347	1,295,862	1,328,548	1,390,807	1,390,807	1,464,739	1,464,739	1,337,498	1,298,584	1,321,544	1,462,249	1,547,855	1,547,855	1,547,855	1,547,855	1,547,855	1,547,855	1,499,585	1,606,534	1,606,534	1,563,419	
- Travel expenses	12,935	24,609	28,981	38,114	39,075	40,906	40,906	43,081	43,081	39,338	38,194	38,869	43,007	45,525	45,525	45,525	45,525	45,525	45,525	44,105	47,251	47,251	45,983	
- Post expenses	12,935	24,609	28,981	38,114	39,075	40,906	40,906	43,081	43,081	39,338	38,194	38,869	43,007	45,525	45,525	45,525	45,525	45,525	45,525	44,105	47,251	47,251	45,983	
- Banking, leasing and factoring fees	129,354	246,089	289,908	381,136	390,749	409,061	409,061	430,906	430,906	393,382	381,937	388,689	430,071	455,251	455,251	455,251	455,251	455,251	455,251	441,054	472,510	472,510	459,829	
- Other third party services	155,225	295,307	347,769	457,363	468,899	490,873	490,873	516,967	516,967	472,058	458,325	466,427	516,088	546,302	546,302	546,302	546,302	546,302	546,302	529,265	567,012	567,012	551,795	
- Other taxes	20,697	39,374	46,369	60,982	62,520	65,450	65,450	68,929	68,929	62,941	61,110	62,190	68,812	72,840	72,840	72,840	72,840	72,840	72,840	70,565	75,602	75,602	73,573	
- Wages and salaries	776,126	1,476,537	1,738,847	2,286,816	2,344,497	2,454,365	2,454,365	2,584,834	2,584,834	2,360,291	2,291,623	2,332,137	2,580,430	2,731,508	2,731,508	2,731,508	2,731,508	2,731,508	2,731,508	2,646,326	2,835,059	2,835,059	2,758,976	
- Insurance and social protection for employee	147,464	280,542	330,381	434,495	445,454	466,329	466,329	491,118	491,118	448,455	435,408	443,105	490,283	518,987	518,987	518,987	518,987	518,987	518,987	502,802	538,661	538,661	524,205	
- Meal vouchers	43,980	83,670	98,535	129,588	132,855	139,081	139,081	146,474	146,474	133,750	129,859	132,154	146,225	154,785	154,785	154,785	154,785	154,785	154,785	149,950	160,653	160,653	156,342	
- Amortisation expenses	452,740	861,313	1,014,328	1,333,976	1,367,623	1,431,713	1,431,713	1,507,820	1,507,820	1,376,836	1,336,780	1,360,413	1,505,296	1,593,380	1,593,380	1,593,380	1,593,380	1,593,380	1,593,380	1,543,690	1,653,785	1,653,785	1,609,402	
<b>FINANCIAL EXPENSES</b>																								
- Interest expenses																								
<b>TOTAL EXPENSES</b>	<b>24,591,728</b>	<b>44,356,226</b>	<b>51,658,909</b>	<b>69,632,633</b>	<b>71,953,671</b>	<b>76,439,691</b>	<b>75,748,680</b>	<b>80,128,886</b>	<b>80,128,887</b>	<b>74,262,090</b>	<b>71,545,998</b>	<b>71,690,228</b>	<b>79,457,538</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>83,955,920</b>	<b>82,286,590</b>	<b>87,099,082</b>	<b>87,099,082</b>	<b>84,900,885</b>	
<b>MONTHLY PROFIT/LOSS</b>	<b>1,366,123</b>	<b>4,948,661</b>	<b>6,389,672</b>	<b>6,681,569</b>																				